

**LATINCONNECT BONUS  
PROGRAM 2024 –**

WE HONOR YOUR EFFORT



**LATINCONNECT**

ENABLING TRAVEL BUSINESS

# LATINCONNECT BONUS PROGRAM 2024 – WE HONOR YOUR EFFORT



If you meet the following conditions, you can expect a loyalty bonus of up to 1,8 %. The pandemic is over and we will return to a combined loyalty and growth bonus for 2024. If you would like to benefit, you can apply NOW using the registration form at the end of this document and send it by e-mail to [katrin.schmitz@latinconnect.com](mailto:katrin.schmitz@latinconnect.com)

**Registration closes on March 31st, 2024.**

## THESE ARE THE AFFILIATED DMC PARTNERS OF LATINCONNECT:

1. Promotora Neptuno, Colombia
2. LatVenture, Ecuador
3. LatVenture, Argentina & Chile
4. LatVenture, Peru (NEW)
5. Gapa Travel, Panama
6. ARA Tours, Costa Rica
7. Caribbean Tours Mexico & Belize (formerly Tierra Maya Tours)
8. Caribbean Tours Cuba & Dominican Republic
9. Expedición Panamundo, Guatemala



## AND THIS IS HOW IT WORKS ...



## BASIC CONDITIONS:

### 1. LATINCONNECT

Your company must be registered with Latinconnect. Why? That is where you can find all our detailed content such as descriptions, fotos, videos and much more.

### 2. MINIMUM NUMBER OF PARTNERS

In order to participate in the bonus program, you must realise during the calendar year 2024 a minimum sales volume of USD 10,000 per partner with at least 4 of the DMC-partners listed above.

### 3. CUMULATED MINIMUM SALES VOLUME

The cumulated minimum sales volume with all Latinconnect partner DMCs in the calendar year 2024 cannot fall below USD 100,000 and must be at least 74.99% compared to the calendar year 2023.



## BONUS PROGRAM:

If the conditions are met, you will receive the following loyalty bonus on your cumulative sales in the calendar year 2024:

Cumulative sales compared to the year 2023	0-74.99%	75-94.99%	95-104.99%	105% or more
Loyalty bonus per partner	0%	0.15%	0.175%	0.2%
1-3 partners	-	-	-	-
Conditions not met				
4 partners	0%	0.60%	0.70%	0.80%
5 partners	0%	0.75%	0.875%	1.00%
6 partners	0%	0.90%	1.05%	1.20%
7 partners	0%	1.05%	1.225%	1.40%
8 partners	0%	1.20%	1.40%	1.60%
9 partners	0%	1.35%	1.575%	1.80%



## HAVE WE CAUGHT YOUR ATTENTION?

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### CONDITIONS:

- Latinconnect reserves the right to negotiate different terms with tour operators. This applies in particular to operators in the low price segment and operators who receive discounts for group tours (base prices, early bird rebates, etc.).
- The bonus cannot be deducted as long as payments are still open.
- The bonus is calculated **per commercial brand**.
- Calculation period: Arrivals during the calendar year 2024
- An application to participate in our bonus program is obligatory.
- The Latinconnect bonus program cannot be cumulated with any other bonus programs of individual DMCs.



## APPLICATION FORM BONUS PROGRAM LATINCONNECT 2024

With this form tour operators can apply to participate in our bonus program. Latinconnect will consider your application for our bonus program and confirm your participation as well as the final terms and conditions in writing. Latinconnect reserves the right to negotiate different terms with tour operators. This applies in particular to operators in the low price segment and operators who negotiate discounts for their offers separately.

Name of tour operator:

.....

Name of contact person:

.....

Email:

.....

We are active on the market with the following brands:

.....

.....

We already cooperate with the following Latinconnect partners:

.....

.....

We want to cooperate with the following Latinconnect partners:

.....

.....

We are applying to participate in the Latinconnect bonus program and await the final written terms and conditions in the following days:

date

signature

.....

(Please fill in, sign, scann and send back your form to [katrin.schmitz@latinconnect.com](mailto:katrin.schmitz@latinconnect.com))