

**2ND LATINCONNECT
VIRTUAL MARKET PLACE
MARCH 2ND – 4TH, 2021**



LATINCONNECT

ENABLING TRAVEL BUSINESS

2ND LATINCONNECT VIRTUAL MARKET PLACE MARCH 2ND – 4TH, 2021



Dear distribution partners,

due to the positive experience with our 1st Latinconnect Virtual Market Place in November 2020, we decided to repeat the event at the beginning of March. As Latinconnect we won't participate in the digital format of the ITB, but would like to be available to you on March 2nd – 4th in the afternoon for pre-scheduled meetings under one roof. On March 4th we invite you to general presentations with all relevant news and information about our countries.



PROGRAMME

TUESDAY, MARCH 2ND, 2021

Time	Topic	By
4:30 – 4:50 pm	Face-to-Face Meetings	Prior Arrangement
5:00 – 5.20 pm	Face-to-Face Meetings	Prior Arrangement
5:30 – 5.50 pm	Face-to-Face Meetings	Prior Arrangement
6:00 – 6:20 pm	Face-to-Face Meetings	Prior Arrangement
6:30 – 6:50 pm	Face-to-Face Meetings	Prior Arrangement

WEDNESDAY, MARCH 3RD, 2021

Time	Topic	By
4:30 – 4:50 pm	Face-to-Face Meetings	Prior Arrangement
5:00 – 5.20 pm	Face-to-Face Meetings	Prior Arrangement
5:30 – 5.50 pm	Face-to-Face Meetings	Prior Arrangement
6:00 – 6:20 pm	Face-to-Face Meetings	Prior Arrangement
6:30 – 6:50 pm	Face-to-Face Meetings	Prior Arrangement



PROGRAMM

THURSDAY, MARCH 4TH, 2021

Registration Link: <https://attendee.gotowebinar.com/register/7314272817998815759>

Time	Topic	By
3:00 – 3:15 pm	Welcome and introduction of the speakers, News & information on behalf of Latinconnect	Daniel Küng (Latinconnect)
3:15 – 3:30 pm	BAKU training with questions & answers	Sandra Haun (ARA Tours)
3:30 – 3:40 pm	News & Information about Cuba and the Dominican Republic	Caribbean Tours
3:40 – 3:50 pm	News & Information about Mexico and Belize	Tierra Maya Tours
3:50 – 4:00 pm	News & Information about Guatemala	Expedición Panamundo
4:00 – 4:10 pm	News & Information about Costa Rica and Nicaragua	ARA Tours
4:10 – 4.20 pm	News & Information about Panama	GAPA Travel
4.20 – 4.30 pm	News & Information about Colombia	Promotora Neptuno
4.30 – 4.40 pm	News & Information about Ecuador	Latventure
4.40 – 4.50 pm	News & Information about Argentina	Latventure
4.50 – 4.55 pm	Closure of presentations and transfer to the meetings	Daniel Küng (Latinconnect)
5:00 – 5:20 pm	Face-to-Face Meetings	Prior Arrangement
5:30 – 5:50 pm	Face-to-Face Meetings	Prior Arrangement
6:00 – 6:20 pm	Face-to-Face Meetings	Prior Arrangement
6:20 – 6:50 pm	Face-to-Face Meetings	Prior Arrangement



PROCEDURE

For the general presentations on Thursday, please register using the registration link given above and you will then automatically receive the access link by e-mail and use it to log in at the start of our event. The technology we apply for this part is GoToWebinar.

The lines highlighted in blue are available for individual meetings with our DMC partners.

Please report to Katrin (katrin.schmitz@latinconnect.com) until February 25th, 2021 which DMC partners you would like to meet and which time slots are available to you.

Katrin will coordinate the dates and send you an overview with the individual links for each meeting before the event. The technology we use for the meetings is Microsoft Teams (it does not necessarily have to be downloaded, you can also open it directly in your browser).

The following colleagues will attend the face-to-face meetings:

Latventure (Ecuador)	Kai Single
Latventure (Argentina)	Daniela Bartel
Promotora Neptuno (Colombia)	Torsten Krempin Stephan Stober
GAPA Travel (Panama)	André Goatham Nicolas Frühling
ARA Tours (Costa Rica and Nicaragua)	Daniel Küng Sandra Haun
Expedición Panamundo (Guatemala)	Roger Brenner
Tierra Maya Tours (Mexico and Belize)	Hanspeter Walliser Martin Munger
Caribbean Tours (Cuba and Dominican Republic)	Andreas Blass Sarah Sedelmaier