

**LATINCONNECT BONUS
PROGRAM 2018 –**

WE HONOR YOUR EFFORT



LATINCONNECT

ENABLING TRAVEL BUSINESS

LATINCONNECT BONUS PROGRAM 2018 –

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If you meet the following conditions, you could profit from a super premium of up to 3%. We want to reward your loyalty to our DMC partners and especially your growth. If you want to benefit apply NOW*
mail: katrin.schmitz@latinconnect.com (deadline May 31th, 2018)

THESE ARE THE AFFILIATED DMC PARTNERS OF LATINCONNECT:

1. Promotora Neptuno, Colombia
2. Gapa Travel, Panama
3. ARA Tours, Costa Rica
4. Andamos Tours, Nicaragua
5. Tierra Maya Tours, Mexico & Belize
6. Expedición Panamundo, Guatemala
7. Caribbean Tours Cuba
8. Caribbean Tours Hispaniola



AND THIS IS HOW IT WORKS ...



BASIC CONDITIONS:

1. LATINCONNECT

Your company must be registered with Latinconnect. Why? That's where you can find all our detailed content such as descriptions, fotos, videos and much more.

2. MINIMUM NUMBER OF PARTNERS

In order to participate in the bonus program, you must realise a minimum sales volume of USD 7'500 per partner with at least 4 of the DMC partners listed above.

3. CUMULATED MINIMUM SALES VOLUME

The cumulated minimum sales volume with all Latinconnect partner DMCs cannot fall below USD 100'000.



BONUSPROGRAM:

If you meet the basic conditions, the following kickbacks on your sales volume await you:

1. LOYALTY BONUS

When you reach 80–100% of your cumulated sales volume of the previous year, we will reward you with a kickback on your cumulated sales volume according to the number of partners with whom you have realized a minimum sales volume of USD 7500:

Number of DMC partners	Kickback
1–3 partners	conditions for bonus not met
4 partners	0.4%
5 partners	0.5%
and so on with each additional partner	

2. REWARD FOR GROWTH

If you meet the conditions for our loyalty bonus, you also qualify for our super premium model, which rewards your growth. In this way your sales volume is given the most leverage. The following formula applies: We compare your generated sales volume **for each DMC partner** with your sales volume from the previous year and pay a super premium of up to 3% for growth **per DMC partner (and not cumulated)** according to the following table:

Growth	Level A	Level B	Level C	Level D	Level E	Level F
from USD	1–	10'001–	30'001–	80'001–	120'001–	150'001
to USD	10'000	30'000	80'000	120'000	150'000	and more
premium	0.5%	1.0%	1.5%	2.0%	2.5%	3.0%



HAVE WE CAUGHT YOUR ATTENTION?

If you want to profit apply NOW*

mail: katrin.schmitz@latinconnect.com (deadline May 31th, 2018).

*** CONDITIONS:**

- Latinconnect reserves the right to negotiate different terms with tour operators. This applies in particular to operators in the low price segment and operators who receive discounts for group tours (base prices, early bird rebates, etc.).
- The bonus cannot be deducted as long as payments are still open.
- The bonus is calculated **per commercial brand**.
- Calculation period: Arrivals during the calendar year.
- An application to participate in our bonus program is obligatory.
- In the case of the new DMC partners Promotora Neptuno and Expedición Panamundo, your sales are also compared to the previous year's sales to calculate the growth.



APPLICATION FORM BONUS PROGRAM LATINCONNECT 2018

With this form tour operators can apply to participate in our bonus program. Latinconnect will consider your application for our bonus program and confirm your participation as well as the final terms and conditions in writing. Latinconnect reserves the right to negotiate different terms with tour operators. This applies in particular to operators in the low price segment and operators who negotiate discounts for their offers separately.

Name of tour operator:

.....

Name of contact person:

.....

Email:

.....

We are active on the market with the following brands:

.....

.....

We already cooperate with the following Latinconnect partners:

.....

.....

We want to cooperate with the following Latinconnect partners:

.....

.....

We are applying to participate in the Latinconnect bonus program and await the final written terms and conditions in the following days:

date

signature

.....

(Please fill in, sign, scann and send back your form to katrin.schmitz@latinconnect.com)